

BENEDICT NEGOTIATING SEMINARS

INVESTMENT SCHEDULE*

(ALL FEES ARE IN US CURRENCY AND PAYABLE AT NET 30)

SEMINAR Each seminar fee includes customization process	United States	Canada	United Kingdom, Europe, Latin America, South America	Australia, Far East, Near East, Africa
<i>Real World Negotiating™</i> (2-day) Up to 20 participants	\$10,000 \$9,000 if paid day of seminar	\$11,000 \$10,000 if paid day of seminar (plus GST/QST)	\$12,500 \$11,500 if paid day of seminar	\$15,500 \$14,500 if paid day of seminar
<i>How To Strategically Prepare For Any Negotiation</i> (1-day) Up to 20 participants	\$5,000 \$4,500 if paid day of seminar	\$5,500 \$5,000 if paid day of seminar (plus GST/QST)	\$6,250 \$5,750 if paid day of seminar	\$7,750 \$7,250 if paid day of seminar
<i>Negotiating With Single and Sole Source Suppliers</i> (2-day) Up to 20 participants	\$10,000 \$9,000 if paid day of seminar	\$11,000 \$10,000 if paid day of seminar (plus GST/QST)	\$12,500 \$11,500 if paid day of seminar	\$15,500 \$14,500 if paid day of seminar
<i>Loose Lips Sink Companies!™/How to Deal With Back Door Selling</i> (1/2-day) Up to 40 participants	\$4,360 \$3,960 if paid day of seminar	\$4,560 \$4,160 if paid day of seminar (plus GST/QST)	\$4,790 \$4,390 if paid day of seminar	\$5,800 \$5,400 if paid day of seminar
Additional Participants in the Loose Lips Sink Companies!™ seminar	\$109/person, \$99/person if paid day of seminar	\$114/person \$104/person if paid day of seminar (plus GST/QST)	\$119/person \$109/person if paid day of seminar	\$145/person \$135/person if paid day of seminar

*Plus Travel Expenses – Including airfare (Coach in US and Canada, Business-Class all other), hotel, meals, ground transportation and all applicable provincial or national taxes.



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